

Journey Re-design for Integrated Experiences at a **US WM Firm** 

## **Key Challenges**



The Advisor experience was fragmented which led to:

- Inconsistencies within the same user journey made Advisors feel like they belonged to different platforms
- Advisors were forced to learn new toolsets, adding to the cognitive load
- Advisors spent more time and abandoned tasks due to the complexity

## **Business Solution**



Incedo Diagnostics: Data and Al solution for Digital Transformation

- > **Platform mapping** to identify the key touch points and interactions within the user journey
- Journey visualization to gain a comprehensive understanding of the customer experience
- > Survey based data analysis for incremental improvement and prototyping of customer use cases

## **Business Impact**



Reduction in proposal steps 20% in CSAT

8-10% AUM growth



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