incedo

Industrial Unified SaaS
Platform Development and
Support for a US-based
leading industrial
networking company

## **Key Challenges**



- A leading industrial networking company needed an R&D partner to enhance its cloud platform for managing legacy and new IIoT devices.
- They required secure connectivity, remote orchestration, and a unified user interface.

## **Business Solution**



- Incedo ensured a smooth handover from previous partners with a detailed plan, staggered releases, and knowledge transfer. They focused on understanding the client's business and technical goals.
- Incedo completely owned the platform, designing a robust solution with persistent cloud connectivity, security, remote orchestration, edge deployment, OT data handling, and comprehensive monitoring.

## **Business Benefits**



~4K+

Industrial gateways scaled up

~3.5K+

Organizations managed on the cloud

## Simplified

Onboarding of new devices

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